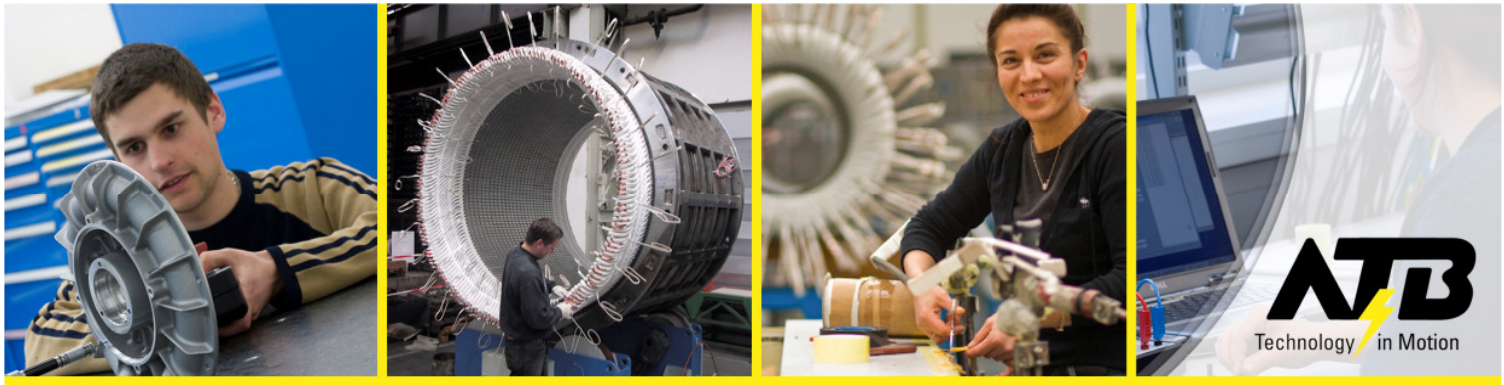




With over 4000 employees, the global active **ATB Group** is a leading manufacturer of innovative electrical drive systems, which find a ready global market in industrial and device applications. ATB Motors, Member of the ATB Group with a listed holding in Vienna, is located in the Netherlands. The sales office in IJsselmuiden is responsible for all commercial activities of the division Industrial Motors in the region North-West and South-East Europe. As the ATB group we see continued positive development of the corporate group ahead of us and, to strengthen our technical expertise, we are seeking a

Front Sales Engineer – Belgium/Luxembourg (m/f)

ATB Group

Job description

In this challenging role you will be responsible for part of the Belgium-Luxembourg customer base within the North-West European region.

By providing strong customer support and actively selling (including new customer acquisitions), you will extend the customer base in the region BeLux significantly. In addition to increasing sales within this region, you will also be the primary contact for all your customers' needs. It will be possible for you to work from home, enabling you to react flexibly to your customers' demands. You will be supported by the sales team in IJsselmuiden (NL) and the customers service centre's in each of our group factory's (Austria, Germany, Poland, Serbia and the UK).

Person specification

In addition to a completed technical education (ideally as an electrical engineer) you will be able to demonstrate at least 3 to 5 years of successful sales experience (ideally within the industry). Your daily work involves intensive customer management. You will have distinguished yourself by your ability to empathize, your personal drive, your ability to close sales and by your high degree of competence when it comes to getting things done. Dutch mother tongue and the ability to negotiate in business-fluent English is a prerequisite. Knowledge of further languages, such as German, French and/or Spanish, are a benefit.

We offer

Our team is highly flexible and able to work under pressure. You carry the full responsibility for sales volumes and have decision-making authority for the customer portfolio in your care. You will receive performance related remuneration as well as a company car (also for private use), a company mobile phone and the necessary computer equipment. You will report to the sales manager responsible for this region.

If you have the desire to be "World Class" then we look forward to hearing why you think you are the ideal candidate for this job.

Please apply via mail: jobs.ijsselmuiden@atb-motors.com

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